

JOB DESCRIPTION

POSITION
DESIGNATION
POSITION GRADE
JC CODE

Chief Manager / Assistant Vice President - CSG
Chief Manager / Assistant Vice President
L5 / L6



DEPARTMENT	CSG (Corporate Solutions Group)
SUB DEPARTMENT	-
REPORTING POSITION	Deputy Vice President
DOTTED LINE REPORTING TO	-
NO. OF POSITIONS REPORTING IN	-
MANAGEMENT LEVEL	Middle
WORK LOCATION	Teynampet, Cenotaph Road, Chennai

Development of Kotak Mahindra Life Insurance Company's Corporate Solutions Group Business. Solicit employee retirement benefits funds from Corporates in Tamil Nadu

- Providing fund management solutions to companies with respect to their funded post-employment benefit liabilities.
- Devising investment allocation strategies aligned with the liability duration of the plan benefit. This would entail carrying out an in-depth analysis of the accounting disclosures as per Ind AS19/ AS15 R (actuarial valuation reports) and building investment simulations aligned to the liability duration
- Business Development- Soliciting Gratuity, Superannuation, Leave Encashment benefit funds from corporates in Tamil Nadu (Largely Chennai- Greater Chennai Area)
- Support organizations in creating and sustaining a governance mechanism in relation to their retirement benefits funds. Constitution of gratuity, superannuation trusts, facilitating CIT filings and IT approvals.
- Regular engagement with client CFOs / CXOs on finance / treasury.
- Achievement of annual targets assigned- quantitative and qualitative



Education: CA - Fully Qualified / Inter Qualified
Certifications (If any): Added Advantage
Work experience in years: Minimum 5 years in Audit / Consulting/ Banking and Financial Services* with exposure corporate Finance / Treasury stakeholder management
***Prior business development experience is not a prerequisite**

Other skill set:

- Highly self-motivated candidate with an acumen B2B business development and attuned to continuous knowledge enhancement and learning
- Should have a sound understanding of global and domestic economy, financial markets- debt and equity, tax laws governing employee retirement benefits and regulations governing trust management and compliance and more importantly accounting standards pertaining to employee benefits- Ind AS19 and AS15 R
- Well conversant in English and Tamil. Proficiency in Hindi or other regional language viz Telugu, Malayalam and Kannada would be an added advantage

Kotak Mahindra Life Insurance Company Ltd (Formerly known as Kotak Mahindra Old Mutual Life Insurance Ltd.) is a 100% owned subsidiary of Kotak Mahindra Bank Ltd. The company combines its international strengths and local advantages to offer its customers a wide range of innovative life insurance products thereby helping them take important financial decisions at every stage in life and stay financially independent. The company covers over 18 million lives and is one of the fastest growing insurance companies in India. For more information, please visit the company's website at <https://insurance.kotak.com/>



Kotak Mahindra Life Insurance Company Limited
 CIN: U66120MH2000PLC128993

Registered Office:
 2nd Floor,
 Plot # C- 12,
 G- Block, KKC, Bandra (E),
 Mumbai - 400 051.

Corporate Office:
 7th Floor, Kotak Life Bldg, No. 21,
 Infinity Park, Off W. E. Highway,
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Koi hai... hamesha